

IAMTech solves a real client problem

Save over £51k on your next 122 day campaign

A client (offshore service provider) asked us to help them save time and money on their next maintenance campaign. We identified where we believed the easiest point in their processes were to save time and money and advised them that embracing mobility was the way forward. For an investment of £16.8k (12 intrinsically safe devices £1.3k each and 12 'Allocations' licenses at £.99k each) we could save them over three times that amount of money in their first campaign alone. Any subsequent campaigns ran would be pure cost savings by our client. So, how can they save over £51k? Here is how:



For example, assuming each day for the entire duration of your campaign is a 'working day' will give you 122 days (Jun, July, Aug, Sep).

The time and cost saving can be conservatively broken down as follows:

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| Each shift supervisor, spending 30 minutes per shift leaving the work site getting back to the office and providing the information he has recorded to a clerk. | Time Saved: 61 Hours Cost Saved: £1,525 |
| Office clerk, spending 30 minutes per day entering the same information that has already been recorded on site. | Time Saved: 61 Hours Cost Saved: £610 |
| So the total savings for one Shift Supervisor and one Office Clerk per campaign | Time Saved: 122 Hours Cost Saved: £2,135 |
| If you then look at how much time and money will be saved across all 12 supervisors using this new system: | Time Saved: 732 Hours Cost Saved: £36,600 |
| And then add into this the time spent by an Office Clerk re-entering this information: | Time Saved: 732 Hours Cost Saved: £14,640 |

This would give you a total saving in Campaign of 1,464 Hours and £51,240

By embracing mobility on the asset and using an electronic system to record productive/non-productive time your supervisors will spend more time supervising their people and the activities being performed increasing safety and productivity as well as saving cost. Obviously for each subsequent Campaign you will make the same savings but without the investment in hardware and software that you have to make this time!

We believe we have been very conservative with the amount of time we've calculated it currently takes between the Supervisor and the Clerk to process their data – as well as how much they earn per hour. This model is processed for one shift pattern per day, if you run 2 or 3 shifts per day the time and cost savings will significantly increase.

Assumption of shift supervisor earning £50p/h and office clerk earning £20p/h

Find out more about our hardware and software solutions at www.iamtech.com or email ianthompson@iamtech.com to talk to us about your specific needs.